



DUKE MEDICINE PLAZA, RALEIGH, NC



Healthcare Investments Fueled by Science



RES is the industry’s only data-driven, exclusively healthcare focused, full-service real estate services firm.

RES was founded on the premise that successful healthcare development projects and investments start with a well-defined strategy backed by science, data and analytics. RES pursues and invests only in those projects that pass a rigorous vetting by RES STRATUS, the industry’s most advanced predictive analytics platform. STRATUS is powered by Amazon Web Services, armed with the full intelligence of IBM Watson and ESRI, and driven by insights gleaned from thousands of strategic ambulatory recommendations.

We are a team of experienced professionals with decades of experience partnering with many of the largest health systems across the country, giving us a deep understanding of the unique needs and challenges faced in the healthcare industry.



We care deeply about our clients’ success and the overall health of the communities they serve and align our projects and investments to meet the collective needs of all stakeholders.

We offer a full spectrum of customized services for healthcare clients—from strategy creation and transaction management to full-service real estate development and investment.

We are innovative, nimble and hyper focused on driving value for you and your organization. We work with you—not just to deliver a strategy or a building—but to create long-term, market leading assets that maximize value for your patients, your community, and your organization.

We know what it takes to envision, plan, and deliver successful projects. With decades of combined development and investment experience with firms like Trammell Crow Company, Cogdell Spencer and CBRE, RES has deep roots in healthcare development and investment.



We manage the full project development process—from initial feasibility studies and financing through construction, delivery, and ongoing asset management. Our team has experience in every discipline of development and employs Lean operating principles, enabling us to maximize efficiency in a project while also anticipating and resolving potential obstacles before they arise. Additionally, we hand pick our construction, design and consultant delivery partners to ensure best-in-class expertise, a common work ethic, and overall “fit” for each particular project.

At RES, we believe that successful projects are fueled by a cohesive team with a shared vision. Accordingly, we only work on an Open Book Basis with our clients. You will have full visibility into every dollar spent and every element of the schedule. All decisions will be made as a collaborative team.

At RES, we set the bar high. We recognize that every project is different, and we pride ourselves on remaining flexible in order to adapt to the changing dynamic of a multi-faceted project while maintaining your organization’s objectives as our guide.

Our goal is simple—to ensure that together, we deliver a building that is the perfect fit for your overall needs; an asset that ensures long-term value for your organization, while also providing convenient access to the world-class care you provide the community you serve.



BY THE NUMBERS

- ▶ 1.1M Square Feet of Healthcare Facilities Developed
- ▶ \$300M Healthcare Projects Financed
- ▶ 73 Healthcare Strategy Engagements Completed
- ▶ 61 Health System Clients across the Nation



HERE'S WHAT OUR HEALTH SYSTEM CLIENTS HAVE TO SAY:

“ The leadership team at RES is top notch. They help design the right solutions to solve the biggest challenges. They roll up their sleeves and get in the trenches with their clients and simply get the job done.

—SVP, Real Estate

“ I run into a lot of vendors that have a nice story and pretty pictures, but the value proposition for making meaningful decisions was critically important. The team also was incredibly responsive and flexible with addressing our custom needs.

—VP, Operations and Strategy

“ We worked with RES around several projects around expanding primary care locations. In two instances, we found that we needed to go in a different direction in the markets than we thought. RES has really delivered on everything we wanted and then some. It saved us a lot of money from an investment standpoint.

—VP, Strategic Planning, Business Development and Innovation

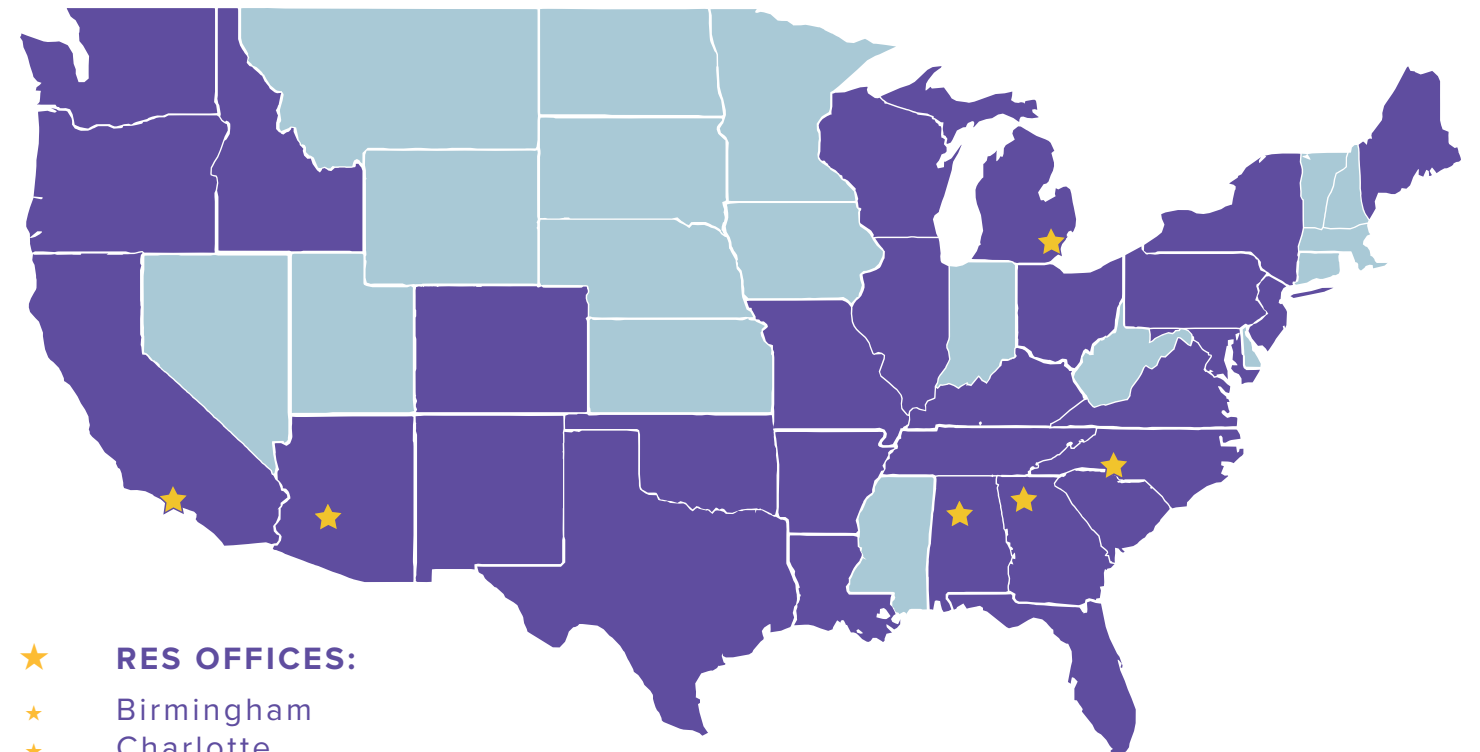
“ They are all really nice, genuine and smart people. You feel like you are working with a partner.

—Vice President, Strategic Planning, Business Development and Innovation

CONE HEALTH, MEBANE, NC



WE ARE RIGHT WHERE YOU NEED US TO BE!



★ RES OFFICES:

- ★ Birmingham
- ★ Charlotte
- ★ Atlanta
- ★ Detroit
- ★ Phoenix
- ★ Los Angeles

■ RES PROJECTS



THE RES DIFFERENCE

▶ The Right Solutions in the Right Place:

Derived from the industry's most powerful predictive analytics platform, RES has unique insights on market trends and patient needs. We work with you to balance both data-driven "science" and local market "art" to envision, create, and execute the right investments for your patients, community, and organization.



We Envision.

▶ Speed, Confidence, and Clarity:

RES's exclusive proprietary process allows you to spot opportunities at the intersection level 5-years into the future, arming you with insights that drive fast, confident project approvals within your organization. We help you secure opportunities before your competition even sees them.



We Drive Decisions.

▶ Science Driven Investments:

We are so confident in our analytics and capabilities that we invest our own capital to fund our development projects. Our unique, science-driven approach has attracted the best financial partners in the industry, driving maximum value to your project and flexibility to align the right capital solution.



We Invest In Your Success.

▶ A Deep History in Development and Investment:

Our founding partners come from deep development and investment roots. Having pursued and managed billions in total D&I projects for firms like Trammell Crow Company, Cogdell Spencer and CBRE, our team has the experience needed to manage a project to budget, timeline, and expectations.



We Deliver.

▶ Customized, Flexible Healthcare Solutions:

We use our one-of-a-kind approach and experience to manage all facets of the development process. We work in collaboration with you throughout land acquisition, entitlements, design, legal, financing, and construction management phases. As a privately held company, we aren't constrained by board approvals or other committee process "red tape". RES delivers customized, flexible solutions and moves in tandem with your approval process to ensure your speed to market.



Together, We Win.



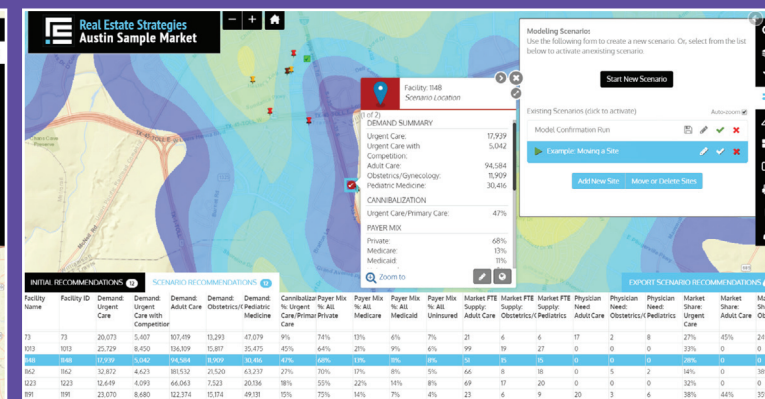
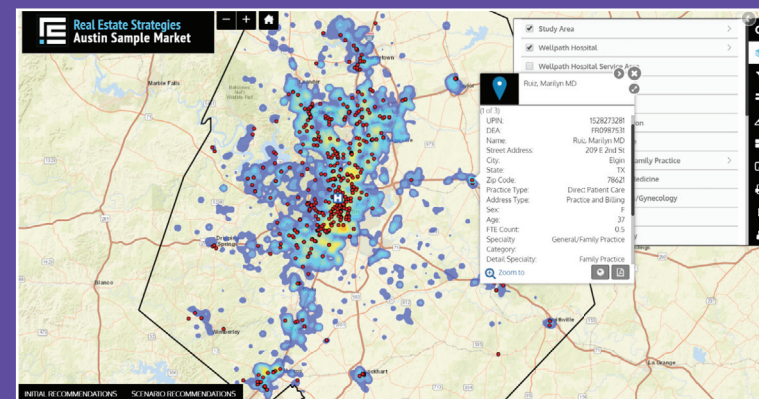
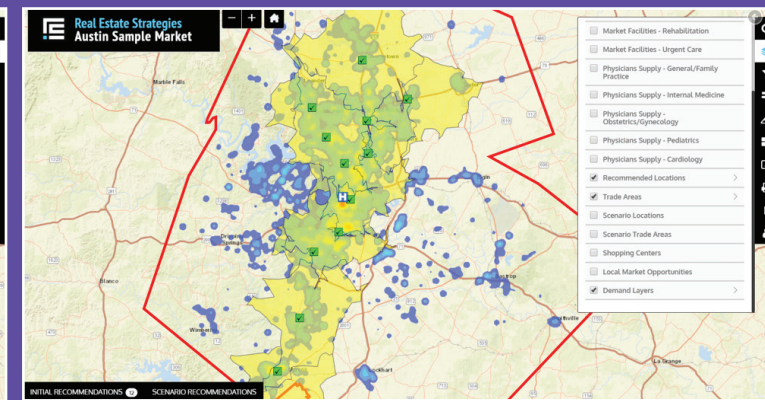
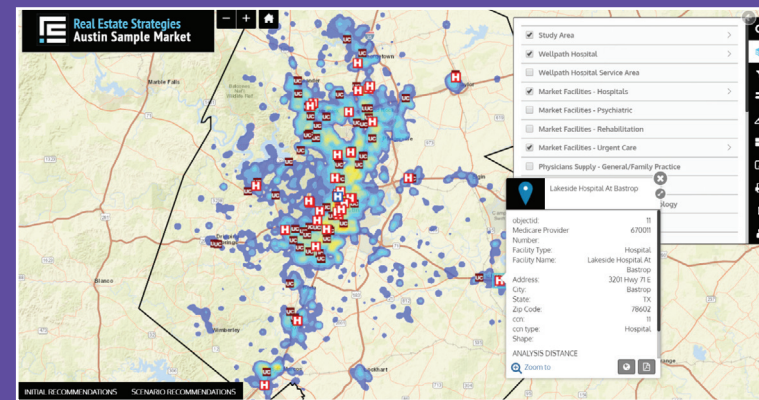
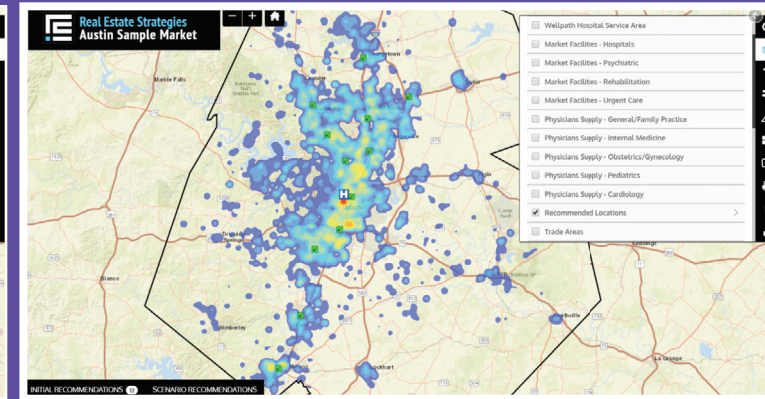
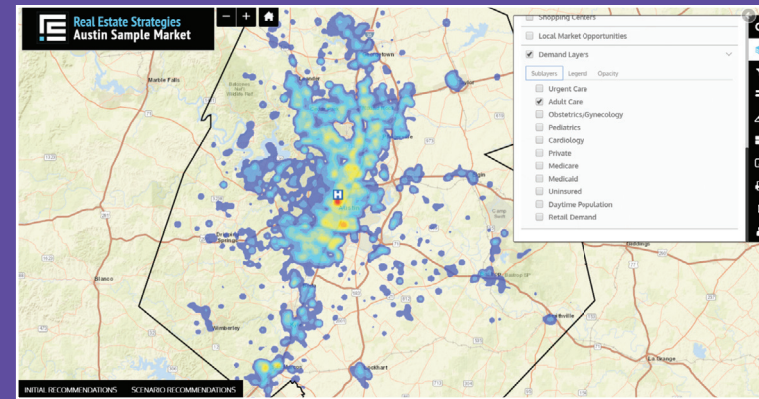
ST. LOUIS CHILDREN'S, ST. LOUIS, MO



BJC HEALTHCARE, ST. LOUIS, MO



GOOD SAMARITAN MULTICARE, PUYALLUP, WA



RES STRATUS

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